



DHS/P/WW/254/25

The Chairman
Tender Board
State Pharmaceutical Corporation,
16th floor, Mehewara Piyasa Building,
No.41, Kirula Road,
Colombo 05.

February 18, 2025

Dear Sir/Madam,

SUBMISSION OF APPEAL AGAINST SPC DECISION OVER TENDER
REFERENCE DHS/P/WW/254/25

Ref: (A) Item Description: 38,000 Tablets of Dinoprostone Vaginal Tablet 3mg
(B) Reliable supplier of Pharmaceutical products
(C) Bid no DHS/P/WW/254/25 dated 30 July 2024

1. In pursuant to the above quoted item "A", Our Company forwarded successfully completed bid as per tender invitation published along with mandatory tender conditions such as bid guarantee, valid NMRA Certificate and other pre-requisites to be qualified for the tender to procure Dinoprostone Vaginal Tablet 3mg.
2. Meantime, vide quoted reference "B" our manufacturer has been a trusted and long-term supplier of this product to many countries, and SPC have successfully awarded two previous tenders of Testosterone enanthate injection 250mg/1ml to the same manufacturer, that proves their reliability and commitment.
3. Vide quoted reference "C" It has come to our attention that despite being the lowest bidder and fulfilling all relevant conditions and document requirements, the tender was awarded to the second lowest bidder. Further we would like to bring up the following facts for your kind perusal and to initiate necessary action in this regard to consider our effort to be qualified in this tender process;
 - a. Upon comparing our price of **LKR 1190.00** with that of our competitor Nabiqasim **USD 5.5 (LKR 1628.54)**, it is evident that the price difference is approximately **LKR 438.54 per one unit**, should not have compensated the total price of **nearly 17 Million** of the substantial savings our bid would have provided to the government.

KLINTAS (PVT) LTD.

No.10/C Dambuwa road, Ragama. Tel: +94 112 953569, +94 112 955303 Fax: +94 112 953505

E-mail: info@klintas.com, klintas@sltnet.lk Reg. No. PV 80436

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- b. According to government tender procedure price need to be considered to gain maximum advantage for the government savings, and we were able to provide a very fair price for evaluation.
4. We assure, we have been supplying products without any quality issue with our previous orders to SPC for the past 8 years, and we respectfully request a review of the evaluation process and a reconsideration of the award decision for Tender No. DHS/P/WW/254/25. We are confident that upon a thorough reassessment, our bid will be found to be the most advantageous option for the government:
5. Looking forward to hear a positive response from your end by considering the above facts.

SUPPLIER	NO OF VIALS	USD QUOTE	LKR QUOTE	TOTAL IN LKR
M/s Klintas (pvt) ltd	38,000	4	1190.00	45,220,000.00
M/s Nabiqasim	38,000	5.5	1628.54	61,884,520.00
Total Price Difference Between M/s Klintas (pvt) ltd and M/s Nabiqasim in LKR			438.54	16,664,520.00

Thank you for considering our appeal.

Yours sincerely,

KLINTAS (PRIVATE) LIMITED.
PV 804

Vajira Gunasekera
Managing Director

CC: Deputy Minister- MOH

Secretary (MOH)

Chairman - (Procurement Appeal Committee- MOH)

✓ Chairman - SPC

✓ General Manager - SPC

✓ Manager Imports - SPC

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